

Bell Helicopter **TEXTRON**

Bell Helicopter Textron Inc.
A Subsidiary of Textron Inc.

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To our current suppliers:

The Bell Helicopter Textron EDI group would like to thank you for your cooperation in our Electronic Commerce initiative. By now you should have received a package from Bell Helicopter Textron that provides you information about the Electronic Commerce Supplier Link. This package provided a letter signed by the vice president of Materiel, both Fort Worth and Canada. It also provided information about ESIS. Bell Helicopter Textron has contracted with ESIS to host our web-based EDI alternative. They will also handle the rollout of our supplier base to the ANSI X12 version 4010 standards or the web. For a more detailed discussion of the options available to your business, visit our web site at

<http://www.bhti.com>

Select the E-commerce tab and choose EDI.
Visit the "Active Supplier Information" section under the "Issues" tab

As a current EDI active supplier, you will have two (2) Electronic Commerce options. They include:

1. Traditional VAN-based EDI (Using a VAN or a Service Bureau)
2. The Harmony Order Management (HOM) System

The method of Electronic Commerce you choose is your business decision. Bell Helicopter Textron requires only that you are Electronic Commerce capable. As of September 30, 1999 Bell Helicopter Textron will no longer process Version 2040 or 3050 of the ANSI standards. We will only accept ANSI X12 Version 4010.

If you choose to take advantage of the Web-based EDI alternative, ESIS will provide you a no-cost method for processing Bell Helicopter Textron data.

You may continue to receive your purchase orders/change orders using a VAN and use the ESIS site for other transactions as needed.

If you have any questions concerning the rollout project, contact ESIS at

(619) 625-0060

If you have any questions related to Bell Helicopter Textron and EDI, please visit the web site listed above and complete the comment form. The EDI group will respond to your questions and concerns in a timely manner.

Thank you for your cooperation and understanding in this matter.

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